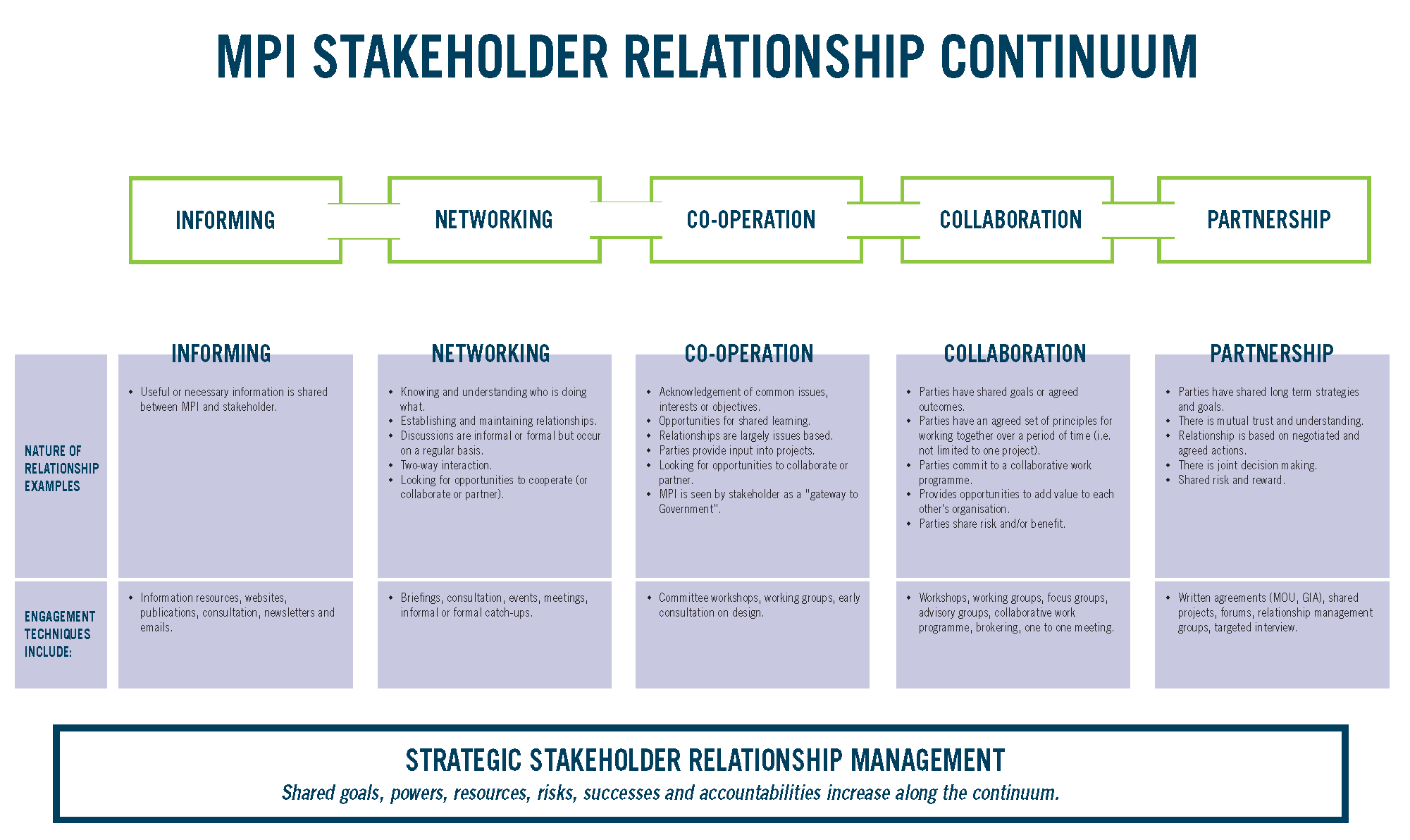
### 3 - GIA Engagement spectrum

The following diagram sets out the categories used by GIA Partners to describe engagement (based on those defined in the *MPI Building Strategic Relationships Toolkit (2012).* It includes defining factors and examples of engagement techniques for each.



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